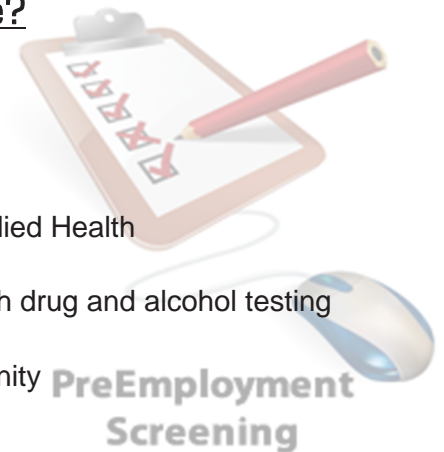


Panaceum Industrial Health Licencing

Why invest into Industrial Health at your Practice?

- Diversify your income away from a reliance on the MBS
- Generate additional patient contacts at your practice
- Introduce new patients into your practice and your GPs / Allied Health
- Utilise administrative staff to generate direct income through drug and alcohol testing
- Contribute to injury prevention at work in your local community



What becoming a Panaceum Affiliate Practice means:

- All national companies and other enquiries within the scope of your licenced location will be referred to your practice in the first instance
- Ability to draw on our many years of experience in providing Industrial Health services within our own practice
 - Access to 250 hours remote support for your Industrial Health service
- Bulk buying agreements with suppliers means you get more competitive pricing on best quality Industrial Health consumables
 - Multi-site negotiations to achieve the best price possible
 - We will monitor the market to source the best quality, most consistent, drug and alcohol testing consumables
- Updates on changes to workers compensation legislation and guidelines in your state
 - 6 monthly, or as required, updates including reporting requirements, item number and billing changes



Panaceum Industrial Health Licencing

What your licence fee entitles you to:

- Identification of potential customers in your region, including initiating negotiations with some potential customers.
- Assistance with negotiations with your local laboratory to secure consistent, fast turnaround of results as well as competitive pricing.
- Facilitation of training for drug and alcohol testers, accredited audiometry testers.
- Review and advice on your IT and communications systems to ensure capacity to provide a complete Industrial Health service.
- Assistance with identifying and sourcing equipment including audiometry booth, drug and alcohol testing equipment.
- Access to Materials including:
 - Medical Assessment paperwork, customised with your branding
 - Musculoskeletal Assessment paperwork, customised with your branding
 - Policies and procedures manual for providing Industrial Health services
 - Training presentations for ongoing use in your practice
- Training package to doctors, staff and management including:
 - Customer service to companies as well as patients
 - Co-ordination of pre-employment assessment appointments
 - Case management for workplace injury management including liaising with insurers, employers and patients
 - Working within the workers compensation system
 - Facilitating rapid return to work programs



Contact Us:

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